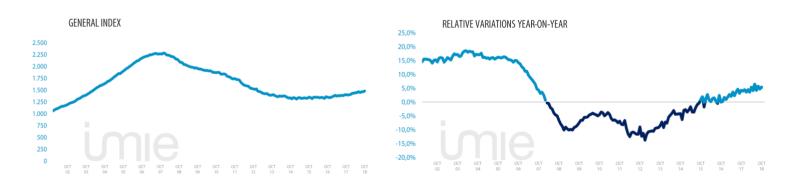


Tinsa IMIE General & Large Markets house price Index. based on valuations of finished homes (new and resale) by Tinsa. takes a monthly reading of year-on-year property values and their level compared to 2001 (base point of 1.000).

## Changes in the General Index and its relative variations year-on-year



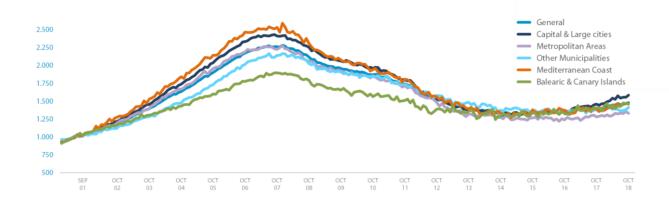
### Market Snapshot. YoY change (except net online available properties. Euribor interest rate and doubtful loan rate)







## Comparative changes in sub-indexes



# Year-on-year changes in last 12 months

	NOV17	DEC17	JAN18	FEB18	MAR18	APR18	MAY18	JUN18	JUL18	AUG18	SEP18	0CT18
General Index	4.3%	4.0%	4.5%	3.6%	4.5%	3.6%	5.4%	4.2%	4.3%	5.6%	4.8%	5.3%
Capitals & large cities	6.4%	5.9%	7.5%	5.1%	5.9%	6.8%	8.7%	6.8%	7.6%	9.8%	7.3%	8.5%
Metropolitan areas	3.2%	1.3%	3.7%	3.2%	3.9%	1.5%	5.7%	5.4%	4.6%	2.4%	4.0%	3.8%
Mediterranean Coast	0.9%	1.1%	5.7%	3.0%	4.4%	0.4%	0.3%	3.0%	2.1%	4.8%	4.7%	6.0%
Balearic & Canary Islands	5.1%	6.8%	3.8%	4.1%	6.8%	-2.3%	5.6%	2.0%	3.4%	9.2%	3.9%	4.5%
Other municipalities	2.3%	2.6%	-0.4%	0.9%	1.1%	3.3%	1.1%	0.1%	-0.5%	-0.4%	0.9%	0.9%

## Index and year-on-year changes 2007 - 2018

			OCT-07	OCT-08	OCT-09	OCT-10	0CT-11	0CT-12	0CT-13	OCT-14	OCT-15	0CT-16	0CT-17	OCT-18
	General Index	Points	2,265	2,117	1,960	1,871	1,742	1,525	1,395	1,337	1,349	1,349	1,406	1,481
	delleral liluex	Year-on-year	4.3%	-6.5%	-7.4%	-4.6%	-6.9%	-12.5%	-8.5%	-4.2%	0.8%	0.0%	4.3%	5.3%
	Capitals &	Points	2,414	2,253	2,063	1,961	1,803	1,522	1,374	1,344	1,351	1,372	1,460	1,583
	Large cities	Year-on-year	3.5%	-6.7%	-8.5%	-4.9%	-8.1%	-15.6%	-9.7%	-2.2%	0.6%	1.6%	6.4%	8.5%
	Metropolitan	Points	2,227	2,058	1,928	1,858	1,719	1,485	1,317	1,272	1,264	1,241	1,281	1,329
	areas	Year-on-year	1.7%	-7.6%	-6.3%	-3.6%	-7.5%	-13.6%	-11.3%	-3.4%	-0.6%	-1.8%	3.2%	3.8%
٨	Mediterranean	Points	2,535	2,310	2,082	1,943	1,810	1,559	1,395	1,332	1,380	1,372	1,385	1,467
	coast	Year-on-year	2.8%	-8.9%	-9.9%	-6.7%	-6.9%	-13.9%	-10.5%	-4.5%	3.6%	-0.6%	0.9%	6.0%
	Balearic &	Points	1,896	1,794	1,654	1,563	1,509	1,390	1,357	1,289	1,343	1,328	1,396	1,458
	Canary Islands	Year-on-year	6.6%	-5.4%	-7.8%	-5.5%	-3.4%	-7.8%	-2.4%	-5.0%	4.2%	-1.2%	5.1%	4.5%
	Other	Points	2,013	2,141	2,027	1,909	1,843	1,735	1,579	1,377	1,375	1,369	1,401	1,414
	municipalities	Year-on-year	16.2%	6.4%	-5.3%	-5.8%	-3.5%	-5.9%	-9.0%	-7.1%	-0.2%	-0.4%	2.3%	0.9%

# | Weightings & Methodology

41.2%	17.6%	9.1%	9.9%	22.2%
Capitals &	Metropolitan	Mediterranear	1 Balearic y	Other
large cities	areas	Coast	Canary Island	mucipalities

Type: Base: Frequency: Type: Country: Source: Chain-linked Laspeyres Index 2001 = 1.000 Monthly Homes on the open market Spain Tinsa from in-house valuations.





## Main Property & Economic indicators

## **Property indicators**



#### **Sales**

Property transactions (new and resale).

	AUG 2018	PREVIOUS MONTH
Year-on-year change	8.1%	18.2%
Total	44,637	45,900
Year-to-date change*	11.7%	12.2%

Source: Spanish Institute of Statistics (INE).

(\*) From January compared to the same period last year.



#### **Building licences**

Building licences issued by the Technical Architects' Association.

	AUG 2018	PREVIOUS MONTH
Year-on-year change	25.2%	46.2%
Total	5,953	12,172
Year-to-date change*	26.1%	26.1%

Source: Spanish Ministry of Development.  $(*) From \ January \ compared \ to \ the same \ period \ last \ year.$ 



### **Available properties on online portals**

Net available property advertised on main portals.

	3Q 2018	PREVIOUS QTR
Total	729,833	722,035
Time on market*	7.8	8.0

Source: In-house and main online portals. (\*) Average time on market in months



Number of mortgage loans approved.



	AUG 2018	PREVIOUS MONTH
Year-on-year change	8.2%	17.8%
Número absoluto	28,755	29,287
Year-to-date change*	10.5%	10.9%

Source: Spanish Institute of Statistics (INE).  $\begin{tabular}{l} (*) From January compared to the same period last year. \end{tabular}$ 



#### **General IMIE**

Changes in average price per m² for Tinsa-valued properties.

	OCT 2018	PREVIOUS MONTH
Year-on-year change	5.3%	4.8%
Year-to-date change*	5.7%	4.8%

(\*) Year-to-date change (January to month of report).

### **Economic indicators**



#### **Inflation**

Consumer Price Index.

OCT 2018	PREVIOUS MONTH
2.3%	2.3%
	001 2010

Source: Spanish Institute of Statistics (INE).



#### Euribor

Average interest rate offered by banks and used as reference for mortgage loans.

	OCT 2018	PREVIOUS MONTH
Monthly rate	-0.154	-0.166

Source: Bank of Spain.



#### Doubtful loan rate\*

Mortgage loans considered to be at risk of default.

	2Q 2018	PREVIOUS QTR
Quarterly rate	4.45%	4.59%

Source: Spanish Mortgage Association (AHE).

<sup>\*</sup> Household debt for property purchase.



#### **Contributors to social security**

Number registered as employed on the last day of the month.

	SEP 2018	PREVIOUS MONTH
Year-on-year change	2.87%	2,89%
Total	18.862.713	18.839.814

Source: Ministry of Employment.



### **Unemployment rate**

Number of registered unemployed.

308			
980		SEP 2018	PREVIOUS MONTH
	Year-on-year change	-6.09%	-5.92%
	Total	3,202,509	3,182,068

Source: Ministry of Employment.