





1.1% Monthly variation 17.8%

From minimum From peak

-32.4%



Capitals & large cities 2.3%

1,641 points -0.7% Monthly Var

26.2% From minimum

> -32.5% From peak



Metropolitan Areas

5.5% 1,403 points

2.1% Monthly Var 15.3%

From mínimum

-38.3% From peak From peak



Mediterranean Coast

3.9% 1,534 points

5.1% Monthly Var 21.1%

From minimum -40.8%



Balearic & Canary Islands

9.8% 1,667 points

5.2% Monthly Var

34.1% From mínimum

-12.2% From peak % interanual



**Other** municipalities 1.7%

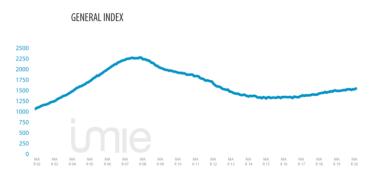
1,417 points 0.4%

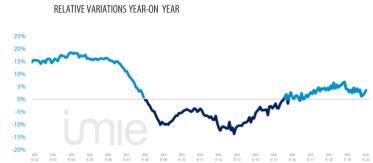
Monthly Var 6.1% From minimum

-34.7% From peak

Tinsa IMIE General & Large Markets house price Index, based on valuations of finished homes (new and resale) by Tinsa, takes a monthly reading of year-on-year property values and their level compared to 2001 (base point of 1,000),

## Changes in the General Index and its relative variations year —on- year





## Market Snapshot, YoY change (except net online available properties, Euribor interest rate & doubtful loan rate)













IPC









Property sales

-1.5%

JAN

Building licences

(quarterly change)

6.7%

3.5%

General IMIE

Euribor (tipo)

Doubtful loan rate

Contributors to Social Security

Unemployment rate

9,01%

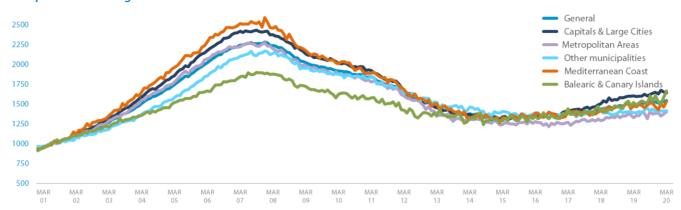
MAR

-0.9% 0.1% 6.2% -0.270% 3.47% -0.19% DEC 1Q 2020 JAN MAR MAR MAR 4Q 2019 MAR



# Tinsa IMIE General & Large Markets

## Comparative changes in indexes



## Year —on-year changes in last 12 months

|                           | APR19 | MAY19 | JUN19 | JUL19 | AUG19 | SEP19 | OCT19 | NOV19     | DEC19 | JAN20 | FEB20 | MAR20 |
|---------------------------|-------|-------|-------|-------|-------|-------|-------|-----------|-------|-------|-------|-------|
| General                   | 2.9%  | 3.6%  | 2.5%  | 4.5%  | 2.8%  | 4.2%  | 3.1%  | 3.7%      | 1.2%  | 1.6%  | 2.4%  | 3.5%  |
| Capitals & large cities   | 3.4%  | 4.8%  | 1.3%  | 5.1%  | 3.1%  | 4.2%  | 3.4%  | 4.6%      | 2.4%  | 4.8%  | 3.3%  | 2.3%  |
| Metropolitan Areas        | 4.2%  | 1.8%  | 5.7%  | 3.4%  | -0.8% | 4.0%  | 3.3%  | 2.5%      | 2.8%  | -2.0% | 0.9%  | 5.5%  |
| Mediterranean Coast       | 4.5%  | 2.9%  | 1.5%  | 1.2%  | 2.1%  | 3.3%  | 2.7%  | 0.3%      | -4.6% | -0.3% | 1.4%  | 3.9%  |
| Balearic & Canary Islands | 2.8%  | 8.5%  | 7.4%  | 7.1%  | 2.3%  | 9.0%  | 5.4%  | 11.3<br>% | 1.2%  | -2.5% | 7.6%  | 9.8%  |
| Other municipalities      | 0.2%  | 1.1%  | 0.4%  | 4.3%  | 5.7%  | 2.4%  | 1.6%  | 1.3%      | 0.0%  | 0.9%  | 0.6%  | 1.7%  |

## Index and year —on-year changes 2009 - 2020

|                                     | MAR 09 | MAR 10 | MAR 11 | MAR 12 | MAR 13 | MAR 14 | MAR 15 | MAR 16 | MAR 17 | MAR 18 | MAR 19 | MAR 20 |
|-------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Puntos                              | 2,022  | 1,914  | 1,843  | 1,631  | 1,456  | 1,376  | 1,338  | 1,349  | 1,385  | 1,435  | 1,491  | 1,544  |
| General % interanual                | -9.7%  | -5.7%  | -3.7%  | -11.5% | -10.7% | -5.5%  | -2.8%  | 0.8%   | 2.7%   | 3.6%   | 3.9%   | 3.5%   |
| Puntos<br>Capitals & large cities   | 2,133  | 2,017  | 1,925  | 1,683  | 1,453  | 1,369  | 1,340  | 1,336  | 1,409  | 1,505  | 1,604  | 1,641  |
| % interanual                        | -10.2% | -5.4%  | -4.6%  | -12.6% | -13.7% | -5.8%  | -2.1%  | -0.3%  | 5.5%   | 6.8%   | 6.6%   | 2.3%   |
| Puntos<br>Metropolitan Areas        | 1,989  | 1,878  | 1,779  | 1,604  | 1.,75  | 1,311  | 1,242  | 1,277  | 1,270  | 1,290  | 1,329  | 1,403  |
| % interanual                        | -9.6%  | -5.6%  | -5.3%  | -9.8%  | -14.3% | -4.7%  | -5.3%  | 2.8%   | -0.5%  | 1.5%   | 3.1%   | 5.5%   |
| Puntos<br>Mediterranean Coast       | 2,175  | 2,006  | 1,891  | 1,687  | 1,506  | 1,327  | 1,329  | 1,387  | 1,413  | 1,418  | 1,477  | 1,534  |
| % interanual                        | -11.5% | -7.8%  | -5.7%  | -10.8% | -10.7% | -11.9% | 0.2%   | 4.3%   | 1.9%   | 0.4%   | 4.1%   | 3.9%   |
| Puntos<br>Balearic & Canary Islands | 1,723  | 1,625  | 1,576  | 1,423  | 1,348  | 1,312  | 1,290  | 1,345  | 1,439  | 1,406  | 1,518  | 1,667  |
| % interanual                        | -8.3%  | -5.7%  | -3.0%  | -9.8%  | -5.2%  | -2.6%  | -1.7%  | 4.3%   | 7.0%   | -2.3%  | 8.0%   | 9.8%   |
| Puntos<br>Other municipalities      | 1,949  | 1,872  | 1,851  | 1,629  | 1,526  | 1,463  | 1,408  | 1,385  | 1,377  | 1,423  | 1,392  | 1,417  |
| % interanual                        | -8.9%  | -4.0%  | -1.1%  | -12.0% | -6.3%  | -4.1%  | -3.8%  | -1.6%  | -0.6%  | 3.3%   | -2.1%  | 1.7%   |

## | Weightings & Methodology

| 41.2%                                       | 17.6%              | 9.1%                   | 9.9%                        | 22.2%                |
|---|--------------------|------------------------|-----------------------------|----------------------|
| Capitals & large cities<br>grandes ciudades | Metropolitan Areas | Mediterranean<br>Coast | Balearic &<br>Canary Island | Other municipalities |

Type:
Base:
Frequency:
Type:
Country:
Source:

Chain-linked Laspeyres Index 2001 = 1,000 Monthly Homes on the open market Spain Tinsa from in –house valuations



# Tinsa IMIE General & Large Markets

### Main Property & Economic indicators

## **Property indicators**



#### **Sales**

Property transactions (ncluye nueva y usada),

|                      | JAN 2020 | PREVIOUS MONTH |
|----------------------|----------|----------------|
| Year-on-year change  | -1.5%    | 2.8%           |
| Total                | 46,927   | 34,767         |
| Year-to-date change* | -1.57%   | -2.7%          |

Source: Spanish Institute of Statistics (INE), (\*) From January compared to the same period last year,



### **Building licences**

Building licences issued by the Technical Architects' Association,

|                      | DEC 2019 | PREVIOUS MONTH |
|----------------------|----------|----------------|
| Year-on-year change  | 6.2%     | 40.1%          |
| Número absoluto      | 8,072    | 9,252          |
| Variación acumulada* | 5.5%     | 24.7%          |

Source: Spanish Ministry of Development, (\*) From January compared to the same period last year,



### **Available properties on online portals**

Net available property advertised on main portals,

|                      | 10 2020 | PREVIOUS QTR |
|----------------------|---------|--------------|
| Total                | 807,939 | 815,284      |
| Year- on year change | 4.1%    | 8.3%         |

Source: In-house and main online portals, (\*) Average time on market in months,



#### **Mortgages**

Number of mortgage loans approved,

|                      | JAN 2020 | PREVIOUS MONTH |
|----------------------|----------|----------------|
| Year-on-year change  | 6.7%     | 44.7%          |
| Número absoluto      | 39,314   | 30,285         |
| Year-to-date change* | 6.7%     | 3.6%           |

Source: Spanish Institute of Statistics (INE), (\*) From January compared to the same period last year,



### **General IMIE**

Changes in average price per m² for Tinsavalued properties,

|                     | MAR 2020 | PREVIOUS MONTH |
|---------------------|----------|----------------|
| Year-on-year change | 2.4%     | 2.4%           |
| Year-to-date change | -33.1%   | -33.1%         |

Source: Tinsa, (\*) Year-to-date change (January to month of report),

### Economic indicators



#### IPC

Consumer Price Index

|             | MAR 2020 | MES ANTERIOR |
|-------------|----------|--------------|
| Annual rate | 0.1%     | 0.8%         |

Source:: Spanish Institute of Statistics (INE),



### **Euribor**

Average interest rate offered by banks and used as reference for mortgage loans,

|              | MAR 2020 | PREVIOUS MONTH |
|--------------|----------|----------------|
| Monthly rate | -0.270   | -0.288         |
|              |          |                |

Source: Bank of Spain,



### Doubtful loan rate\*

Mortgage loans considered to be at risk of default,

|                 | 4Q 2019 | PREVIOUS QTR |
|-----------------|---------|--------------|
| Tasa trimestral | 3.47%   | 3.62%        |

Source: Spanish Mortgage Association (AHE)

<sup>\*</sup> Household debt for property purchase,



### **Contributors to social security**

Number registered as employed on the last day of the month,

|                        | MAR 2020   | PREVIOUS MONTH |
|------------------------|------------|----------------|
| Year-on-year<br>change | -0.19%     | 9.01%          |
| Total                  | 19,006,760 | 19,250,229     |

Source: Ministry of Employment,



### **Unemployment rate**

Number of registered unemployed,

|                     | MAR 2020  | PREVIOUS MONTH |
|---------------------|-----------|----------------|
| Year-on-year change | 9.01%     | -1.31%         |
| Total               | 3,548,312 | 3,246,047      |

Source: Ministry of Employment,